

NATHAN BOWLIN, PMP

Program & Delivery Leadership

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EXECUTIVE SUMMARY

Entrepreneurial, AI-first program and delivery leader with 20+ years driving enterprise outcomes across healthcare, telecom, media, and technology. Equal parts individual contributor and PMO executive: I run the complex program myself or stand up the organization that runs twenty of them, depending on what the client needs. As a consultant, every role has been client-facing, building trusted relationships, solving delivery problems, and using that credibility to grow accounts and expand engagements. Directed portfolios exceeding \$50M, used AI-driven forecasting to cut executive-level variance from \$508M to under \$100M, and scaled PMO operations 500%. PMP-certified with SAFe 6 and AWS credentials. Twenty-one years as a Marine Corps engineer officer before entering industry.

CORE COMPETENCIES

Enterprise Program & Portfolio Leadership | Client Relationship & Account Growth | PMO Governance & Standup | C-Suite & Stakeholder Advisory | Data & Cloud Delivery (Snowflake, Databricks, AWS, Azure) | AI/ML Strategy & Enablement | Agile / SAFe & Waterfall Delivery | Vendor, SOW & MSA Negotiation | Revenue Recognition & Delivery Milestones | Team Scaling & Development

PROFESSIONAL EXPERIENCE

APEX SYSTEMS (an Everforth company) 2021 – 2026

Technology services firm delivering managed services and talent solutions to Fortune 500 clients.

Client Success Executive & Senior Delivery Leader (2024 – 2026)

- Directed delivery and client relationships across a \$52M portfolio of concurrent managed services and staff augmentation engagements spanning six enterprise clients (Charter/Spectrum, Disney, Comcast/NBCUniversal, T-Mobile, BlackLine, MLB).
- Structured and launched the \$4.5M BlackLine managed workforce program from initial client conversations through signed SOW, designing a nine-role delivery model and launching with a 15-person team.
- Built a governance and intake framework for Charter's ~2,000-contractor workforce program, earning #1 supplier ranking among 42 vendors on Charter's internal scorecard pilot.
- Scoped and sold a digital twin proof-of-concept for NBCUniversal Peacock: a chaos-testing replica of its AWS streaming environment to de-risk production during high-stakes live broadcasts.
- Drove a 13% portfolio-wide increase in client CSAT from Q1 to Q2 2026 by standardizing engagement cadence, portfolio health tracking, and escalation workflows.
- Led a \$1.07M Snowflake modernization for HDR, migrating ~80 reporting objects off legacy Oracle BI and eliminating legacy licensing costs.
- Delivered Priority Power's Databricks lakehouse build (\$574K SOW) for an energy trading client, advising the CTO directly on cloud and AI strategy while tracking a \$49.5K underburn and expanding scope through a follow-on change order.
- Program Manager on McKesson's AI operating cash flow forecast, partnering with data scientists and C-suite across HR, IT, and Finance to build ML models that cut forecast variance from ~\$508M to under \$100M.
- Founded Apex's PMO Community of Practice, institutionalizing governance standards across 20+ consultants.
- Authored and negotiated SOWs, MSAs, and change orders across the full portfolio.

Lead Consultant (2021 – 2023)

- Led Apex's largest PMaaS engagement: a three-year enterprise PMO program at Blue Cross Blue Shield of Arizona, standing up governance, intake, and delivery standards from the ground up and aligning execution to business priorities.
- Scaled PMO operations 500% (5 to 30 team members), introducing performance metrics to drive accountability and coaching.
- Led a full PMO transformation integrating Azure DevOps, Project, and Power BI, cutting reporting cycle times 40% and intake cycle time 35%.

TEKSYSTEMS 2020 – 2021

Delivery Manager

- Directed a framework upgrade and AWS cloud migration for a global hospitality client; advisory work generated 10 new roles and 3 additional SOWs, expanding the engagement footprint from a single workstream.

PHOENIX CHILDREN'S HOSPITAL 2019 – 2020

Manager, IT Project Management Office

- Oversaw a portfolio of 100+ infrastructure and clinical system projects and led a team of 6 project managers in a regulated healthcare environment.

McKESSON CORPORATION 2015 – 2019

Senior Manager, Project Management Office

- Stood up a new PMO for a \$700M business unit, implementing scalable governance and tooling (Jira, Project Online, Confluence) from scratch.
- Primary PMO lead for the business unit's SAFe Agile transformation, aligning execution to customer needs across planning and rollout.
- Directed a portfolio of 25 programs and 70-100 concurrent projects; led up to 24 project managers and drove \$800K in FY19 savings through a revised staffing strategy.
- Led migration of on-prem infrastructure to a hybrid cloud model, leveraging Microsoft and Salesforce partnerships.

UNITED STATES MARINE CORPS 1996 – 2017

Engineer Officer / Major (Retired)

- **Chief of Staff** (Executive Officer, 6th Engineer Support Battalion): Led battalion staff operations for 2,000+ Marines and Sailors across 10 sites in 9 states, coordinating training readiness, logistics, and resource allocation across a geographically distributed organization. Awarded the Meritorious Service Medal.
- **Program Manager** (Inspector-Instructor, Bulk Fuel Company Charlie, 6th ESB): Ensured training readiness, administrative compliance, and worldwide mobilization readiness across the company. Awarded the Navy and Marine Corps Commendation Medal.
- **Sr. Project Manager** (Task Force Commander, JTF Paladin, Afghanistan): Led a multinational counter-IED task force integrating Canadian, New Zealand, U.S. Air Force Reserve, and Afghan personnel, managing cross-functional operations including threat neutralization, biometric intelligence collection, and coalition partner training.
- **Operations Manager** (Detachment Commander, Marine Security Forces-Baghdad): Directed anti-terrorism and force protection operations for the U.S. Embassy compound during Operation Iraqi Freedom. Awarded the Navy and Marine Corps Commendation Medal.
- 21-year career (enlisted radio operator to Major) with three combat deployments. Decorations include the Meritorious Service Medal, Joint Service Commendation Medal, and two Navy and Marine Corps Commendation Medals.

AI & TECHNICAL PRACTICE

Active builder using AI tooling (Claude, GitHub Copilot, Python automation) to augment program delivery and career operations. Built a personal portfolio site (nathanbowlin.com) on AWS with CloudFront CDN, an automated job analysis pipeline (Career Radar) using Claude API for daily market intelligence, and agentic workflows for company research and opportunity scoring. This is not theoretical familiarity; it is a daily operating model.

CERTIFICATIONS & EDUCATION

PMP | SAFe 6 Practitioner | SAFe 6 Lean Portfolio Manager | AWS Cloud Practitioner | President's Club, Apex Systems (2024)

University of Arizona, Bachelor of Arts, 2002

TECHNICAL ENVIRONMENTS

Snowflake | Databricks | Oracle BI | AWS | Microsoft Azure | Power BI | Tableau | Salesforce | Azure DevOps | Jira | Confluence | SAFe / Agile & Waterfall